

## CURRICULUM VITAE

### PERSONAL DATA

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Name: van de Kuilen, G. (Gijs)  
Full address: Passiebloemweg 16  
3452 CZ Vleuten  
the Netherlands  
E-mail address: g.v.d.kuilen@uvt.nl  
Date of birth: February 13, 1978  
Place of birth: Haarlem, the Netherlands  
Citizenship: Dutch

### 1. EDUCATION

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2002-2007: Ph.D. in Economics  
Center for Research in Experimental Economics and Political  
Decision Making (CREED)  
University of Amsterdam, the Netherlands.  
1997-2002: M.A. in Economics  
University of Amsterdam, the Netherlands &  
University of Otago, New Zealand.

### 2. PROFESSIONAL EXPERIENCE

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03/2013–present: *Associate Professor* (with tenure)  
Dept. of Economics, Tilburg University, the Netherlands.  
10/2012–03/2013: *Assistant Professor* (with tenure)  
Dept. of Economics, Tilburg University, the Netherlands.  
11/2009–10/2012: *Assistant Professor*  
Dept. of Economics, Tilburg University, the Netherlands.  
11/2007–11/2009: *Postdoctoral Researcher*  
Tilburg Institute for Behavioral Economics Research (TIBER)  
Tilburg University, the Netherlands.  
03/2007–11/2007: *Experienced Researcher*  
European Network for the Advancement of Behavioral  
Economics, University of Mannheim, Germany.  
08/2006–03/2007: *Economist*  
Dutch Healthcare Authority, the Netherlands.  
05/2002–07/2006: *Ph.D. Student*  
Center for Research in Experimental Economics and Political  
Decision Making, University of Amsterdam, the Netherlands.  
09/2005–10/2005: *Visiting Researcher*  
Centre for Decision Research and Experimental Economics  
University of Nottingham, United Kingdom.  
12/1999–04/2002: *Teaching Assistant in Mathematics*  
Dept. of Quantitative Economics, University of Amsterdam,  
the Netherlands.  
09/2000–07/2001: *Teaching Assistant in Statistics*  
Dept. of Quantitative Economics, University of Amsterdam,  
the Netherlands.

### 3. HONOURS

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2008: Education Innovation Award 2008 (€5.000)  
(joint with E. van der Heijden and S. Suetens)

### 4. PUBLICATIONS

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#### 4.1 Books

1. Van de Kuilen, G. (2007), *The Economic Measurement of Psychological Risk Attitudes*, Thela Thesis, ISBN 978 90 5170 951 3.

#### 4.2 Articles in refereed journals

*In all publications, all authors contributed equally; author names appear in alphabetical order.*

1. Trautmann, S.T., & G. van de Kuilen (2014), *Belief Elicitation: A Horse Race among Truth Serums*, **Economic Journal**, forthcoming.
2. Noussair, C., Trautmann, S.T., & G. van de Kuilen (2014), Higher Order Risk Attitudes, Demographics, and Financial Decisions, **Review of Economic Studies** 81, pp. 325-355.
3. Noussair, C., Trautmann, S.T., van de Kuilen, G., and N. Vellekoop (2013), Risk Aversion & Religion, **Journal of Risk and Uncertainty** 47, pp. 165-183
4. Trautmann, S.T., van de Kuilen, G. & R. Zeckhauser (2013), Social Class and (Un)Ethical Behavior: A Framework with Evidence from a Large Population Sample, **Perspectives on Psychological Science**, 85(5), pp. 487-497.
5. Trautmann, S.T. & G. van de Kuilen (2012), Prospect Theory or Construal Level Theory? Diminishing Sensitivity vs. Psychological Distance in Risky Decisions, **Acta Psychologica** 139, pp. 254-260.
6. Van de Kuilen, G. & P.P. Wakker (2011), The Midweight Method to Measure Attitudes Toward Risk and Ambiguity, *Management Science* 57, pp. 582-598.
7. Booij, A.S., van de Kuilen, G., & B.M.S. van Praag (2010), A Parametric Analysis of Prospect Theory's Functionals for the General Population, **Theory and Decision** 30, pp. 114-148.
8. Booij, A.S. & G. van de Kuilen (2009), A Parameter-free Analysis of the Utility for Money for the General Population under Prospect Theory, **Journal of Economic Psychology** 30, pp. 651-666.
9. Offerman, T., Sonnemans, J., van de Kuilen, G. & P.P. Wakker (2009), A Truth-Serum for Non-Bayesians: Correcting Proper Scoring Rules for Risk Attitudes, **Review of Economic Studies** 76, pp. 1461-1489.
10. Van de Kuilen G. (2009), Subjective Probability Weighting and Plott's Discovered Preference Hypothesis, **Theory and Decision** 67, pp. 1-22.
11. Van de Kuilen, G. & P.P. Wakker (2006), Learning in the Allais Paradox, **Journal of Risk and Uncertainty** 33, pp. 50-164.
12. Oosterbeek, H., Sloof, R. & G. van de Kuilen (2004), Cultural Differences in Ultimatum Game Experiments: Evidence from a Meta-analysis, **Experimental Economics** 7, pp. 171-188.

#### 4.3 Book chapters

1. Trautmann, S.T., and G. van de Kuilen, Attitudes towards Ambiguity, forthcoming in: G. Keren and G. Wu (eds.), **Blackwell Handbook of Judgment and Decision Making**, Chapter 11.

#### 4.4 Unpublished and not yet accepted manuscripts

1. Cubitt, R., van de Kuilen, G. and S. Mukerji (2014), Discriminating between models of Ambiguity: A Qualitative Test, mimeo, University of Oxford, United Kingdom. (submitted)
2. Cubitt, R., van de Kuilen, G. and S. Mukerji (2014), Measuring Sensitivity towards Ambiguity, mimeo, University of Oxford, United Kingdom. (submitted)
3. Trautmann, S.T., and G. van de Kuilen (2014), Reserve Prices vs. Bids: Reference Points for Online Product Evaluations, mimeo, Tilburg University, the Netherlands. (submitted)
4. Trautmann, S.T., and G. van de Kuilen (2014), Process fairness, outcome fairness, and dynamic consistency: Experimental evidence, mimeo, Tilburg University, the Netherlands. (submitted)

#### 4.5 Work in progress

1. Measuring Higher Order Ambiguity Attitudes (with A. Baillon and H. Schlesinger)
2. When efficiency reduces output: an experimental study (with S.T. Trautmann and R. Gerlagh)
3. Variation in risk attitudes following large losses (with S.T. Trautmann and M. Krawczyk)
4. The neurological foundation of higher order risk attitudes (with S.T. Trautmann, C. Noussair. M., van Boksum and A. Sanfey)
5. Measuring higher order correlation attitudes (with S. Ebert)

#### 4.6 Overview of citations

Number of Google Scholar citations: 921  
H-index Google Scholar: 11  
Number of citations ISI Web of Science: @  
H-index ISI Web of Science: @

#### 5. CONTRIBUTIONS TO PROFESSIONAL JOURNALS

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##### Refereeing

*Decision Analysis, Economic Journal, Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Economic Surveys, Journal of Experimental Crimonology, Journal of Risk and Uncertainty, Journal of Socio-Economics, Management Science, Operations Research, Oxford Economic Papers, Scandinavian Journal of Economics, Theory and Decision, TPE digitaal, The B.E. Journal of Economic Analysis and Policy, The National Science Foundation (NSF)*

## 6. RESEARCH GRANTS

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- 09/2014–09/2019: NWO VIDI Grant (€746.000)  
*The Emotional Side of Anomalous Choice Behavior*
- 01/2010–01/2013: NWO VENI Grant (€250.000)  
*The Behavioral Economics of the Disposition Effect*
- 09/2012–09/2015: Polish National Research Council Grant (€50.505)  
*The Effect of Statistical Information on Risk Attitudes*  
(joint with S. T. Trautmann)

## 7. PHD THESES

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- PhD student(s): - D. Gonzalves, Tilburg University  
*Essays on Behavioral Economics*
- PhD committee(s): - M. Filko, Erasmus University  
*Momentous Choices: Testing nonstandard decision models*
- A. Breaban, Tilburg University  
*Behavior and asset markets: individual decisions, emotions and fundamental value trajectories*

## 8. TEACHING

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### 8.1 Evaluated Courses

- 01/2014–03/2014 *Seminar Economics and Psychology of Risk, Time and Social Norms*  
Master elective course ~35 students  
2014: Av. rating = 4.2, Av. rating other(s) = 4.5
- 01/2014–03/2014 *Economics and Strategy 1*  
Bachelor required course ~90 students  
2013: Av. rating = 4.2, Av. rating other(s) = 4.1  
2012: Av. rating = 4.1, Av. rating other(s) = 4.1
- 04/2008–06/2011 *Applied Economics*  
Bachelor required course ~70 students  
2011: Av. rating = 4.1, Av. rating other(s) = 3.8  
2010: Av. rating = 4.2, Av. rating other(s) = 3.8  
2009: Av. rating = 3.4, Av. rating other(s) = 3.8  
2008: Av. rating = 4.0, Av. rating other(s) = 3.7
- 08/2011–09/2011 *Microeconomics 2 for EBE: Welfare Economics*  
Bachelor required course ~50 students  
2011: Av. rating = 3.8, Av. rating other(s) = 3.9

### 8.2 Non-Evaluated Courses

- 09/2011–04/2014 *Economic Agents & Markets*  
Bachelor required course ~20 students  
Liberal Arts and Sciences, Tilburg University
- 05/2002–07/2006: *Public Finance*  
Master elective course ~30 students  
Economics Dept., University of Amsterdam
- 12/1999–04/2002: *Mathematics 1*  
Tutorials ~100 students  
Economics Dept., University of Amsterdam

09/2000–07/2001: *Statistics 1*

Tutorials ~100 students

Economics Dept., University of Amsterdam

## 9. PRESENTATIONS & SEMINARS

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- (2014) Conference on Foundations of Utility and Risk, Erasmus University, Rotterdam
- 2014 Department of Economics, Radboud University, Nijmegen (invited)
- 2013 Department of Economics, Erasmus University, Rotterdam (invited)
- 2013 Department of Economics, University of Munich, Munich (invited)
- 2012 Economic Science Association World Meeting, New York University
- 2012 Workshop Beliefs in Experiments, WZB, Berlin (invited)
- 2012 Internal seminar, Tilburg University
- 2012 Workshop Decision & Prediction, Israel Institute of Technology, Ein Bokek (invited)
- 2011 Tilburg Institute for Behavioral Economics Research, Tilburg
- 2011 Behavioral and Experimental Economics Symposium, Maastricht
- 2011 Department of Economics, University of Amsterdam, Amsterdam (invited)
- 2011 Conference in honor of D. Kahneman, Erasmus University, Rotterdam
- 2011 5<sup>th</sup> CentER/MESS workshop, Oisterwijk
- 2010 Department of Economics, University of Nottingham, Nottingham (invited)
- 2010 Internal seminar, Tilburg University
- 2009 Department of Economics, University of Amsterdam, Amsterdam (invited)
- 2009 Workshop Decision and Uncertainty, University of Barcelona, Barcelona
- 2006 Conference on Foundations of Utility and Risk, University of Rome, Rome
- 2006 Workshop Risk and Uncertainty, University of Paris, Paris (invited)
- 2005 Subjective Probability Utility and Decision Making conference, University of Stockholm, Stockholm
- 2005 Conference on Experimental Economics, New York University, New York
- 2004 Conference on Foundations of Utility and Risk, University of Paris, Paris
- 2004 ESA Meeting, University of Amsterdam, Amsterdam
- 2004 Subjective Probability Utility and Decision Making conference, University of Zurich, Zurich

## 10. MANAGERIAL DUTIES

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2010-2013: Organizer of monthly TIBER work-in-progress meetings.

2010-2012: Program committee Tiber symposium

## 11. DATE CV

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19-01-2014